

AEREN-Worldwide

EXCELLENCE IN OFFSHORE INTERNATIONAL TAX PLANNING SERVICE

INTERNATIONAL TAXATION & REGULATORY SERVICE SPECIALISTS

Introduction	3
About our Group	
History	4
Specialization	4
Our Principles	5
Executive & Advisory Team	6
About our Clients	
Who we assist	7
Corporate Clients	7
Multi National Corporations (MNCs)	7
Our Notable Clients	8
What we do	9
Services Offered	
Offshore	10
Double Taxation	10
Expatriates	10
Transfer pricing	11
Advance Rulings:	11
Virtual Office	11
Doing Business Overseas	12
Policies	
How we act	14
Code of Conduct	14
Due Diligence	14
Office Addresses	
How to contact us	15
Nationwide Offices	15

Welcome to AEREN-Worldwide

After 20 years in the corporate services industry we know that our clients' needs are never static. To anticipate this, we subject everything we do to a continual process of refinement. It is the reason people look at AEREN-Worldwide today as the provider of choice and the provider they can trust.

Our pioneering spirit, professionalism and knowledge of regional market conditions, sets us apart from the competition and, with a network of offices nationally & internationally located, you can be assured of our unwavering commitment in our assistance to you with your international business affairs.

Our Group is an innovative and creative association of qualified and experienced professionals spanning all corners of the world, besides nationwide. Our collective aim is to provide real and tax efficient solutions in order to help our clients save more and achieve maximum benefits, in a smooth, legal and cost effective manner.

In conclusion, there are two things clients can count on from AEREN-Worldwide – high professional standards and the ability to deliver sustainable result in everything we do. This Group Profile offers an insight into who we are, what we do, where we are and how we can assist – we look forward to being of service to you and warmly invite your enquiries.

History

Our origins date back to 1988 when we started working for clients from a single office in Chandigarh – India. Since those early days AEREN-Worldwide has built an excellent reputation in Formation & management of offshore companies, International Investment Structure, International Tax Planning, Transfer Pricing, Advance Rulings etc. We have grown into a thriving international group with offices in India and USA with special relationships with some leading Multi-National Corporations mainly from United States, United Kingdom, Canada and South-East Asia.

Specialization

AEREN-Worldwide specializes in the provision of offshore international tax saving and in advising businesses and individuals seeking advise on offshore matters, and who wish to trade and invest beyond their own national borders.

AEREN-Worldwide is a direct source of leading edge expertise covering all aspects of ownership structure, transfer pricing and double tax planning. We offer the finest tax efficient entry strategy to help clients save their taxes grow their businesses, expand into new international markets and reduce business costs.

As a result of our established reputation for expertise in offshore international tax planning services we have successfully worked with several multi-national corporations and have assisted governments in the drafting of their national company law, as well as assisting with the establishment of regulatory regimes to control and facilitate the provision of quality world-class financial services.

Our principles

Having a specialized objective

Our objective is to be recognized as the provider of choice in the provision of international corporate and trust services and to fulfill this objective we have instilled a culture and work ethic of personal service across the globe, engendering privacy and confidentiality in all that we do.

Flexible behaviour

Our beliefs in each other, the example that we set for one another, proves that we accept advisory and other strategic & structural services under any type of prevalent conditions. In our interactions with our clients, suppliers, business associations and colleagues we seek to deal with others as we would have them deal with us.

Our strong belief

Our people are our greatest asset, and the key to our success. We believe that each of us should have a sense of pride and satisfaction in what we do. This is because we have unity amongst ourselves as we work together effectively and respect each others' contribution and importance. Our philosophy says: we select the best people, train them well, provide them growth opportunities and then convince them to focus on our client's needs through their skills.

Flair to succeed

We succeed in every decision that we make, is based on a clear understanding and our belief in what we do. With this conviction and ability to achieve the desired profit to ensure prosperity of the company, we are then in a position to offer long-term benefits to our clients, colleagues and shareholders as well.

Executive & Advisory Team**Raman Aggarwal**

Mr. Raman Aggarwal is a fellow Chartered Accountant and the CEO of AEREN-Worldwide, having more than 20 years of experience to his credit. He is the principle authority in the field of international taxation, double taxation, transfer pricing, offshore Planning, international tax structure and establishment & management of offshore business.

Unni Krishnan

Mr. Unni Krishnan is our Corporate Affairs Expert. He has an experience of more than 14 years in the area of Corporate Affairs, Loan Syndication, Financial Services and Representation and Liasoning with Government agencies, etc.

Simpy Gupta

Simpy is a Law Graduate and a Company Secretary. She has an expertise of over 12 years of work experience in corporate law and legal review.

Vinod Sharma

He is a leading Lawyer having over 12 years of work experience. He specializes in corporate law, intellectual property and international taxation besides general litigation.

Kultar Singh

He is a Chartered Accountant with more than 15 years of work experience in taxation and company law matters.

Naveen Sharma

Naveen Sharma is a Post Graduate in Law with specialization in Business Laws having over 5 years of work experience in Company matters, acquisitions and mergers, drafting of business agreements and general litigation.

Who we assist

We have more than 100 satisfied clients across the globe. Our clients include top MNCs and large Corporate Houses from India, engaged in a wide spectrum of business activities ranging from Software Development/IT Enabled Services to Steel, Power, Real Estate, Infrastructure Development, etc. They are predominantly large business tycoons with a keen sense of wealth preservation, entrepreneurialism and a driving ambition to deal and succeed in the world's market places.

Our clients face many challenges and therefore expect excellence in everything we do for them. By building partnership with our clients, we provide them with a world-class service. We first focus on their needs, concerns, develop a business strategy and then work together for the implementation and execution.

Corporate Clients

We assist our clients, particularly those who are willing to expand into new markets by using virtual offices to reduce costs, or those who want to trade or invest internationally that can structure the business in the most efficient manner. We also work for clients, whose business is structured for maximum financial efficiency, or even those, who have the potential to reduce costs by outsourcing business elements such as manufacturing, IT, accounting and payroll.

Multi National Corporations (MNCs)

We service our clients falling in this category, for International Investment Structure, double taxation, International Tax Planning, Transfer Pricing, Advance Rulings, Formation & management of offshore companies and expatriates. AEREN-Worldwide can work in conjunction with the advisors on the development and implementation of any new strategy.

Our Notable Clients

We have more than 100 Corporate & MNC clients.

Some of our Notable MNC Clients include –

1. Emerson Electric(USA)
2. Quark Software (USA)
3. Opera software (Norway & USA)
4. Patni computer (USA)
5. Quark city (USA)
6. Heron Evidence (UK)
7. Agyilst solutions (USA)
8. Hale solutions (USA)
9. QA source (USA)
10. Raico software (USA)
11. Meritech Software (Japan)
12. First to file solution (USA)
13. Soshacom International (Canada)
14. Nextag Software (USA)

and many more...

What we do

We understand the multi-cultural and multi-jurisdictional aspect of today's business world. Our motto is: Sky is the limit. We believe in playing constructive role in the expansion of the present business world. This is achieved through our international network of business partners and associates, who provide high standard of service and at the same time maintaining the confidentiality. Our capabilities stretch across jurisdiction around the globe.

With an available pool of well qualified professionals who have considerable experience in international tax besides dealing with government and regulatory authorities, our clients are advised on most tax efficient entry strategy & various aspects of tax structure, in a smooth and cost effective manner. This is the commitment to our clients, ensuring provision of value- added services for them, besides stimulating career for their people.

AEREN-Worldwide's focus is to understand, assess, design and implement a solution that best fits our clients' specific needs and goals while maximizing the available benefits.

Offshore

- Advise on selection of Offshore jurisdictions
- Incorporation of offshore companies
- Management and administration of offshore company
- Advise on international holding company regime
- International tax planning Structure for private individuals and corporate
- Restructuring of offshore in a way it make it more beneficial
- Handling various type of offshore related taxation issues
- Compliance Services

Double Taxation

- Planning of withholding tax on various payments like royalty, dividend, interest and fee on technical services
- Advice on permanent establishment
- Planning for avoidance of double taxation
- Optimum utilization of double taxation treaty
- Representation before tax authorities seek certificate for low/no withholding tax
- Opinion on various tax issues related to double taxation treaty
- Planning for foreign tax credit
- Dispute resolution

Expatriates

- Advice on all aspects of Tax law
- Income Tax Registrations
- Local Registration
- Preparation & filing of tax returns
- Tax Planning & Compliances in conjunction with tax laws of their country

- Salary structuring to optimize compensation and tax saving
- Ensuring a smooth relocation & transition. Optimizing Foreign Tax Credits.
- Repatriation of Income and Savings
- Compliance Services

Transfer pricing

- Transfer pricing Study/review
- Advise to establish and implement the appropriate transfer pricing methodology for domestic and international transactions
- Recommending appropriate valuation of product services and intangible assets
- Identification of major areas of transfer pricing exposure after analyzing the business activity
- Documentation for transfer pricing
- Comparable analysis of inter company transactions
- Representation before transfer pricing officer and other concerned tax authorities
- Global Tax Planning
- Compliance Services

Advance Rulings

- Preparation and filing of application to be presented before advance tax authorities
- Representation before Advance Tax authorities

Virtual Office

- Provision of Registered office address
- Mail acceptance and forwarding
- Fax services enabling receipt and forwarding

- **Secretarial Services, Work stations**
- **Dedicated telephone facilities**
- **Voice mail facilities**
- **Meeting room facilities**

Doing Business overseas

- **Advice on Ownership Structure**
- **Advice on type of Legal Entity & Entry Vehicle Structure**
- **Advice on exist strategy**
- **Advice on selection of branch or subsidiary or joint venture**
- **Incorporation of company**
- **Business Registrations**
- **Advice on selection of Tax efficient holding company locations**
- **International Tax structuring**
- **Indian efficient tax strategy and planning**
- **Transfer pricing**
- **Exchange Control Law**
- **Repatriation of profits**
- **Advice on issues relating to Double Taxation Treaties**
- **Advice on Employment legislation, Insurance scheme and social security**
- **Legal services relating to drafting of business agreements**
- **Obtaining approvals/permissions/sanctions /registrations from Regulatory Authorities including Foreign Investment Promotion Board**
- **Assistance in identifying land, building, infrastructure, and other logistics**
- **Assistance & Coordination with consultants in Host Country**
- **Seeking various approvals, registrations & exemptions from local regulatory authorities**
- **Optimizing Tax Credits in respect of taxes paid in the Host country**
- **International Tax structuring**

- **Compliances & Planning under the various Corporate Laws**
- **Integration of compliances under laws of host country with the laws of local country.**

How we act

Our bestowing aim is to ensure that our professional reputation, we developed over many years, is based upon the mutual trust, generated by the maintenance of the highest ethical standards. These standards include the need to exist, and be seen professionally independent in all the work we do, and to treat all information we receive from clients in the strictest professional confidence.

Code of Conduct

We comply with the existing laws, regulations and strategies to deliver the best business practice standards.

Our global code of conduct creates a definite framework that governs our approach to doing business, which reflects on the commitments contained in our business philosophy.

In terms of legal requirements, all our client's operating companies are valid license holders to act as corporate service providers or trustees.

Due Diligence

AEREN-Worldwide implements strict risk control procedures and balances through due diligence of all clients with a commercial appreciation of the practicalities of business.

Whilst we respect and honor the confidentiality of our clients, we are committed to undertake full and thorough due diligence of our clients' identities, their places of residence and the nature of their businesses. Here, we need to be fully apprised with the rationale behind the establishment of the corporate or trust and its modus operandi.

How to contact us

AEREN-Worldwide is dedicated to the delivery of personal and business solutions designed to safeguard wealth, to reduce business costs and maximize profits. We are in tune with the world's many cultures, and above all else, our business is for our clients and we have the people to serve for them.

Nationwide Offices**Chandigarh:**

S.C.O. 35, Madhya Marg, Sector 26,
Chandigarh (UT) – 160019,
India.

Phone: 91-172-2790366, 2790075

Fax: 91-172-2790260

Mobile: 91-98140-11278

E-mail: raman@ramanaggarwal.com,
ramanagarwal@satyam.net.in
unni@ramanaggarwal.com

Delhi:

KGM Apartments, IIND Floor, East Park Road
Plot No.4, Karol Bagh
New Delhi-110005,
India.

Phone : 91-11-23526422, 23526423

Fax : 91-11-23526424

E-mail: raman@ramanaggarwal.com
ramanagarwal@satyam.net.in

Pune:

Sunitee, Plot No.6, Cosmos Garden.

Opp. Suyash Shroff Building, Baner Road,

Pune-411045

India.

Mobile : 09960413535

E-mail: simpygupta@ramanaggarwal.com

simpygupta@aerenworldwide.com